GOVERNMENT OF ANDHRA PRADESH
ABSTRACT

Industries and Commerce Department – Engaging M/s KPMG India Services LLP, for establishing the Project Management Unit (PMU) for undertaking the initiatives in the areas of investment promotion and facilitation for the industries and Commerce Department - Administrative Sanction - Orders - Issued.

INDUSTRIES & COMMERCE (P&I) DEPARTMENT

G.O.RT.No. 198 **Dated: 09-11-2024**

Read the following:

1. G.O.Ms.No.86, Finance (HR.I-LG & Policy) Department, Dt:30.08.2024.
2. Minutes of the meeting of the Proposal Screening Committee on 2nd October 2024 for considering the proposal of the Department of Industries and Commerce (I&C) for hiring of consultancy services for establishing a PMU.
3. From Sri Sandeep Paidi, Partner, Government & Public Services (G&PS), Authorised Signatory, M/s. KPMG India Service LLP, Letter dated:06.11.2024, along with the Terms of Reference and negotiations with Secretary, Industries & Commerce Department post discussion with proposal screening committee.

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ORDER:

Sri Sandeep Paidi, authorized signatory, M/s. KPMG India Service LLP, in the reference 3rd read above, has informed that, they have requested for extension of their existing 3-member project team (PMU) under Industries & Commerce Department to deploy 8-member team, in Vijayawada, in addition to 1 lead manager and 1 lead partner in remote mode. The team of consultants will work with client as indicated in the Scope of work in reference 3rd cited. This team is to support the investment promotion and facilitation activities of the department and ensure smooth processing of proposals received by the Department.

2. After careful examination of the matter, the Government in terms of the instruction issued and concurrence accorded in the references 1st & 2nd read above respectively, hereby permit the Director of Industries, Andhra Pradesh, for engaging M/s KPMG India Services LLP, for establishing the Project Management Unit (PMU), as indicated in the reference 3rd cited, for a period of 12 months, from 1st August, 2024 to 31st July, 2025, for total

estimated expenditure of 5,51,41,786/- (Five Crore, Fifty one Lakhs, Forty One thousand, seven hundred and eighty six rupees only), as envisaged in the annexure to this order.

3. The other terms of the engagement, including experience of the personnel and payment terms, would be as indicated in the reference 3rd read above, proposal M/s. KPMG India Service LLP.

4. The services can be extended for another 12 months, with an increment of 5% as per reference 2nd cited.

5. The Director of Industries, Andhra Pradesh, shall take necessary action in the matter accordingly.

6. This order is issued with the concurrence of the proposal screening committee and subsequent changes in reference 2nd cited and the Finance Department through online NIDHI portal as per the orders issued in reference 1st read above.

(BY ORDER AND IN THE NAME OF THE GOVERNOR OF ANDHRA PRADESH)

N YUVARAJ
SECRETARY TO GOVERNMENT & CIP

To
The Director of Industries, Andhra Pradesh, Mangalagiri.
Copy to:
The Vice Chairman & Managing Director, APIIC, Mangalagiri.
The PS to Secretary to Government & CIP., Industries and Commerce Department.
SF/SC.

//FORWARDED:: BY ORDER//

SECTION OFFICER

(Annexure to G.O.Ms.No.---, Industries and Commerce (P&I) Department, Dt:09.11.2024)

ANNEXURE

S.No	Role/Description	Years of experience	Rate of Month (Rs.)	Total for 12 months (Rs.)
1.	Industries promotion expert	10	330,750	3,969,000
2.	Investment facilitation expert	10	330,750	3,969,000
3.	Sr. Investor coordinator	6	303,188	3,638,256
4.	Sr.Programme Coordinator - Issue tracking	6	303,188	3,638,256
5.	Sr. Investment evaluator	6	303,188	3,638,256
6.	Sr.Programme Coordinator – SIPC, SIPB	6	303,188	3,638,256
7.	Sr.Programme Coordinator – Additional Secretary, CMO.	6	303,188	3,638,256
8.	Programme Manager - Additional Secretary, CMO.	6	303,188	3,638,256
9.	Team Lead offsite Subject Matter expert Investment Promotion (MBATier 1)	12	330,750	3,969,000
10.	Engagement Partner offsite Subject Matter expert-Government of AP remote (MBA Tier 1)	15	330,750	3,969,000
Sub-Total				**37,705,536**
11.	Institutional Overheads			3,770,553
12.	Taxes			7,465,696
13.	Out of pocket expenses			2,900,000
14.	Other expenses			3,300,000
	Grand Total			**55,141,786**

N YUVARAJ
SECRETARY TO GOVERNMENT & CIP